Wellbeing, Health and Protection

Let us help you take care of your people

Welcome to the next generation advisory business

Our aim is to be the best insurance advisory business in the UK, characterised by:

- **People who stand shoulder to shoulder with you**
- **Advice that makes a difference**
- **Outcomes that shape your future**

Partners& provides advice that is tailored around your business needs and requirements.

As the name suggests, partnership is in our DNA. We all share a common bond – to focus on excelling in what we do and exceeding our clients' expectations.

We focus on getting a clear understanding of your business and your short and long term objectives. With that insight, we work with clients to help them make informed decisions about the wellbeing, health and protection of their people that will help them to attract and retain the best talent for their business.

Our vision is to shape the future of organisations across the UK, helping to create a work culture that promotes happier, healthier and more productive employees.

69%
of employees would consider employee benefit provision when choosing between job offers

75%
of employees are more likely to stay with their employer because of their employee benefits package

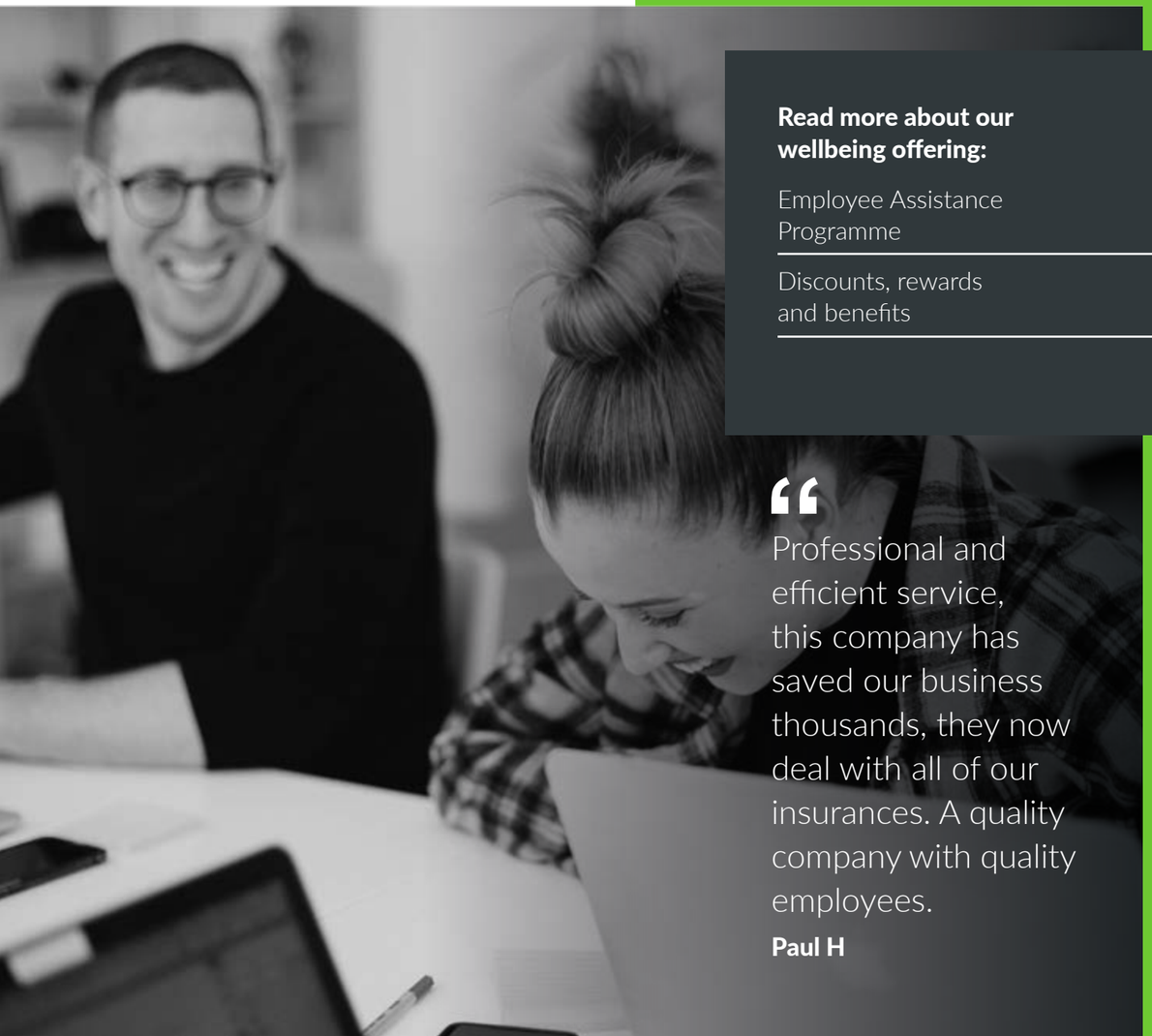
Taking care of your people

Every year, businesses rightly invest a lot of time and money defining their client proposition – from how you'll attract that critical client base, to retaining long-term, loyal customers, the focus is almost always on the end client.

Your team and the skills they bring are vital to the success of your business. You spend a considerable amount of time recruiting to ensure you find the right person that not only brings experience and expertise, but is also a good fit for your team. Offering a valued wellbeing, health and protection package will help to retain and attract the best talent.

Whilst many studies show that the best client experience is possible when the team serving them are genuinely engaged and doing something they passionately believe in, many employers are not making the most of their people investment.

1. https://employeebenefits.co.uk/statistics-show-the-importance-of-employee-benefits/



Read more about our wellbeing offering:

Employee Assistance Programme →

Discounts, rewards and benefits →

“Professional and efficient service, this company has saved our business thousands, they now deal with all of our insurances. A quality company with quality employees.

Paul H

Wellbeing

Organisations today need to think holistically about their wellbeing strategy, providing a programme that centres around the pillars of wellbeing: mental, financial, social and physical which supports employees, both inside and outside of the workplace.

Research has shown than 53% of businesses report mental health has remained the most common focus of health and wellbeing activity.

Our specialist team will work with you to understand any challenges you face, the makeup of your workforce and what you want to achieve and will support you by defining an employee wellbeing strategy tailored to he needs of your business and importantly your people.

There’s never been a more important time to prioritise the wellbeing of your teams.

87%

of employees are more likely to stay with an employer if they have made a commitment to their wellbeing

Health

> The team are extremely knowledgeable in their field and will undoubtedly make sure the correct cover and a competitive rate is achieved. Should a problem occur or the inevitable happens the team are on it with guidance and the correct advice through to a satisfactory conclusion. I have no hesitation in recommending these guys.
>
> **Steve Gaines**

Instant access to healthcare today is more important than ever. Against the backdrop of NHS waiting lists, reduced services and delayed diagnoses, providing an alternative solution can reduce health risks and absence by increasing the support your employees need to recover more quickly and bring their best selves to work.

With the right solutions in place, you can help your people manage their health, boost their engagement and, ultimately, improve their motivation and performance. When communicated well, these benefits show you are an employer who cares about your people, which can increase morale, loyalty and performance. What might be perceived as an expensive outlay, can be a very affordable investment with a longer-term return.

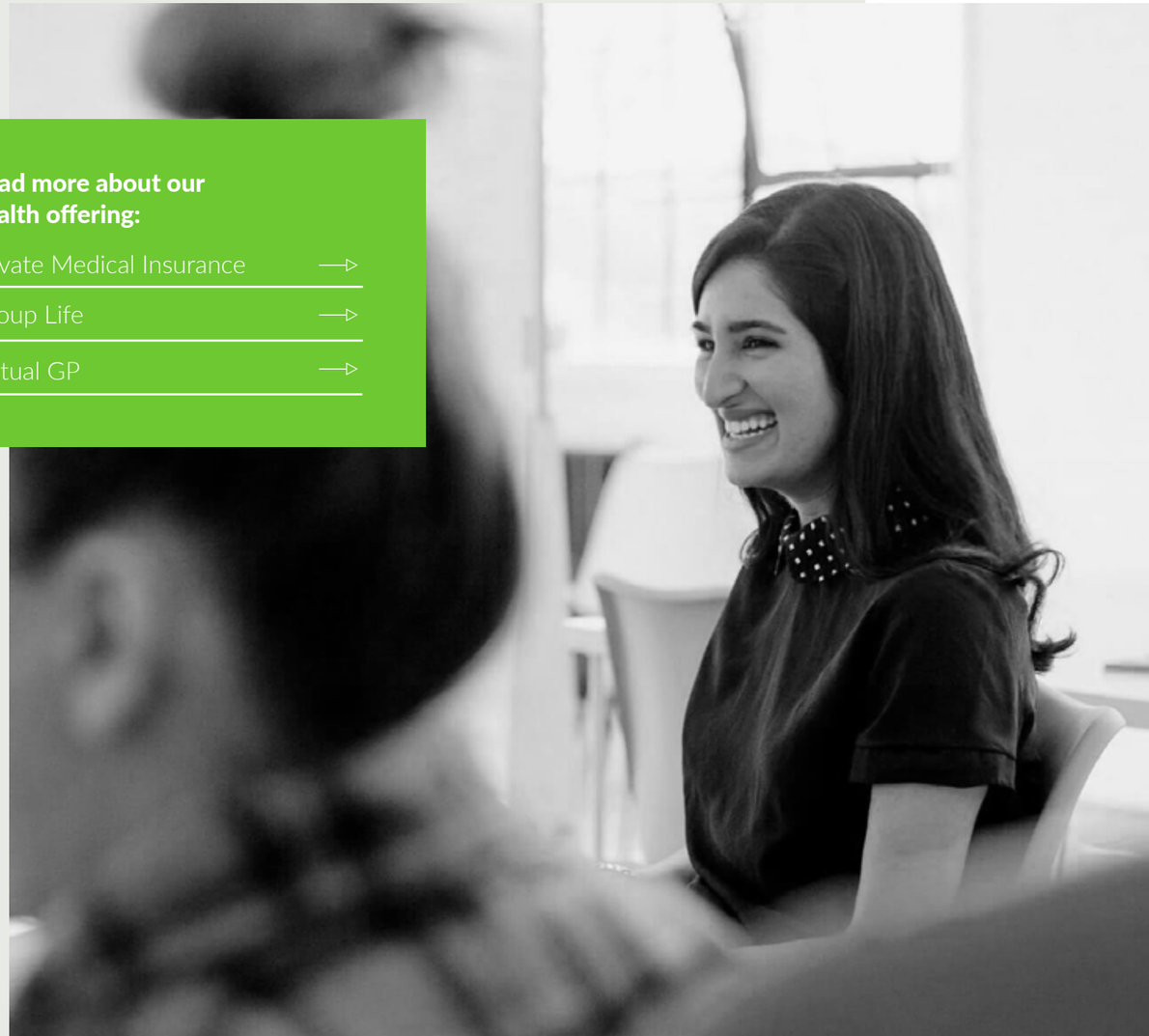
We will work with you to build a suite of healthcare benefits that help you mitigate your people risk whilst enhancing your employee value proposition.

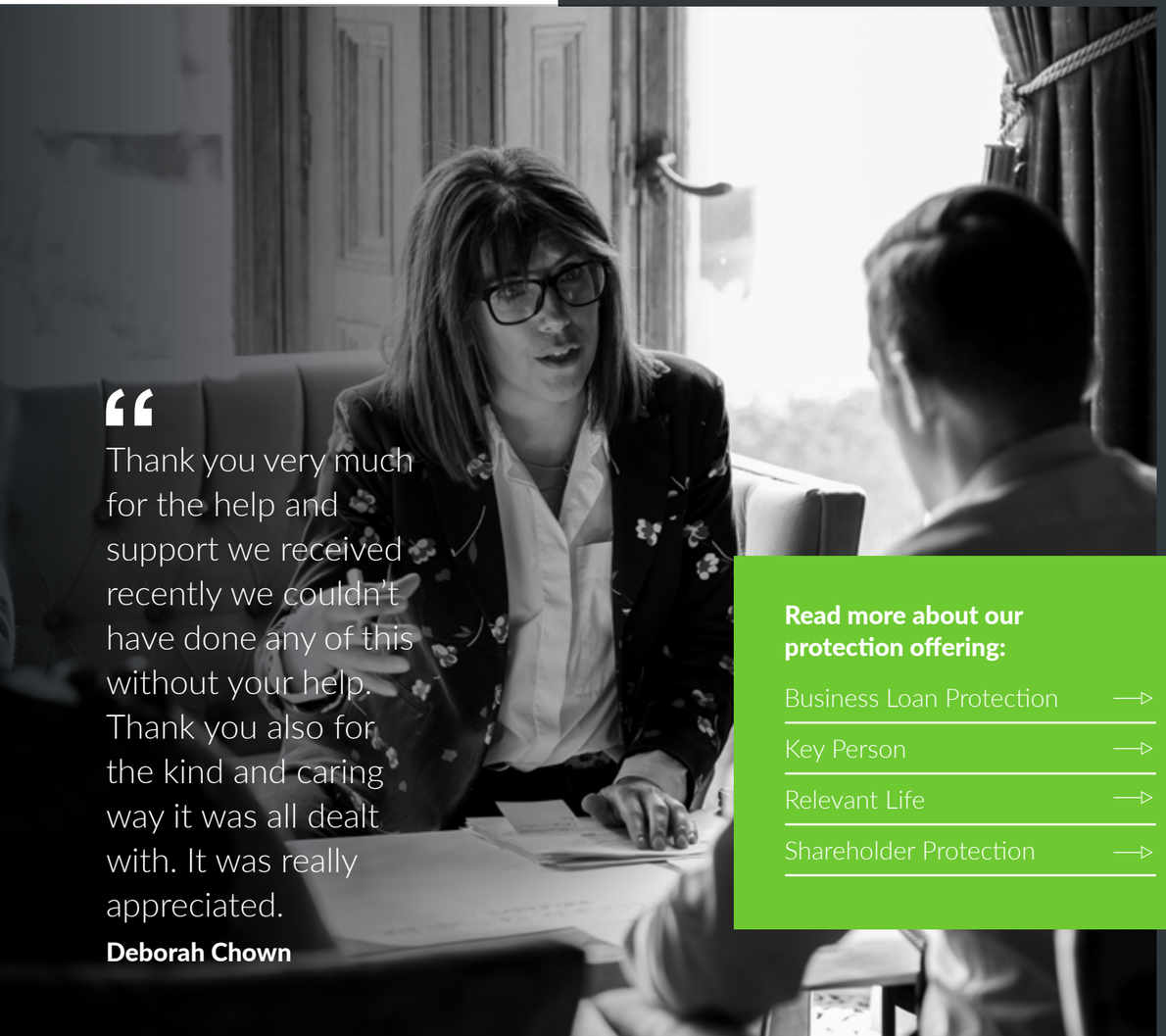
Case Study:
Supporting a construction client in fully understanding their current wellbeing and benefits programme to maximise employee awareness and value.

VIEW CASE STUDY

Read more about our health offering:

- Private Medical Insurance →
- Group Life →
- Virtual GP →





“Thank you very much for the help and support we received recently we couldn’t have done any of this without your help. Thank you also for the kind and caring way it was all dealt with. It was really appreciated.

Deborah Chown

Read more about our protection offering:

- Business Loan Protection →
- Key Person →
- Relevant Life →
- Shareholder Protection →

Protection

Smart business owners recognise that to ensure future success, their business protection strategy is critical. It can be the difference between the company surviving or going out of business altogether.

Putting plans in place to provide much needed funds and a framework to minimise or remove the financial impact of losing an individual on whom the business relies is essential.

This enables the company to maintain revenues, protect its interests and maintain confidence with key partners, such as banks and suppliers.

Having the ability to settle any borrowing will take pressure off at a difficult time whilst adapting to new circumstances.

Ensuring the business remains in the right hands at the right time is important. If something unexpected were to happen to a shareholder or partner, you need to have the necessary means in place to retain control of the business. Our team will work with you to develop and implement appropriate solutions to provide the stability you need to keep your business, your people and your livelihood protected.

Our four core values underpin everything we do:

PROGRESSIVE APPROACHABLE COLLABORATIVE ENABLERS

Progressive
We're always looking to make improvements and challenge conventional thinking. We encourage and nurture ambition, growth and a can-do attitude.

Approachable
We strive to make things easy, cutting through the noise and providing advice that's clear and easy to understand.

Collaborative
We understand that the needs of our clients are changing,and we work together to develop bespoke and appropriate programmes that meet their needs.

Enablers
Our insights and expertise provide the reassurance, security and advice that enable our clients to achieve their business objectives and personal ambitions.

Advice that makes a difference

PARTNERS&

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Insurance Brokers Chartered

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